



### **About the Osprey 1 Card**

- Official photo identification card for students, faculty, and staff.
- Required for identification and access to essential campus services such as Meal Plans, Library Privileges, and admittance to Fitness and Aquatic Centers and Campus Events.
- Features **Ozzie Bucks** Prepaid spending account on every Osprey 1Card for cashless purchases at the Campus Bookstore, All Dining Locations, Student Health Services, Ticket Box Office, Copy Machines, Print Stations, Vending Machines, and Laundry Facilities.
- Ozzie Bucks acceptance now available for Selected Off-Campus Businesses!

### **Ozzie Bucks for Your Business!**

#### Access student purchasing power

- Pre-paid \$\$\$ can only be spent at accepting locations on & off-campus
- Parents & students can add value pre-semester & refresh on-line 24/7
- Can be used to order & pay for deliveries to campus

#### Increase student/parent awareness of your business

- Inclusion in Osprey 1 Card Program marketing materials & www.osprey1card.com
- Dedicated parent deposit mailer
- In-store signage & acceptance stickers
- Utilize program manager & university channels to promote your business

#### Fast and easy to participate

- Dedicated Program Manager
- Lease or purchase terminal delivered to your location
- No up-front fees or minimums
- Daily ACH settlement to your designated account; monthly statement
- Save on counter space & fees with optional bank card acceptance in same terminal (match or beat existing rates)
- Same terminal accepts 1 other Jacksonville area College ID Cards through the Campus Cash® program\*

<sup>\*</sup>Jacksonville University (Dolphin 1Card)

# **Business Partner Marketing Channels\***

Initiative	Description	How You Benefit/Participate
In-Store Signage	Acceptance Posters & Stickers	Prominent Signage Display
Website & E-marketing www.osprey1card.com	<ul> <li>Official University-Branded Card Program Website</li> <li>On-Line Account Center</li> <li>On-Line "Add-Value" Capability</li> <li>Email to registered Cardholders providing Osprey 1 Card program information / updates</li> <li>Facebook Announcements and Updates</li> </ul>	<ul> <li>Business Name, Address, &amp; Phone Number</li> <li>Logo Inclusion</li> <li>Hours of Operation</li> <li>Delivery Instructions</li> <li>Email Inclusion to Opt In Cardholders</li> </ul>
Card Program Brochure	<ul><li>4 Color University-Branded Brochure</li><li>Mail and Campus Distribution</li></ul>	Your Business Included in Brochure
Parent Deposit Mailer	<ul> <li>Dedicated Mailer each Semester sent to student's home address</li> <li>Card Program Brochure</li> </ul>	Featured in Letter Copy     Featured in Brochure
Orientation Events	Information for New Students & Parents	Business Name Mention at Orientations
Promotional Opportunities	<ul> <li>Welcome Back Offer</li> <li>Featured Merchant of the Week</li> <li>Finals Week Offer</li> <li>Customized Offers to Best Fit your Business' Needs</li> </ul>	<ul> <li>In-Store Promotional Posters</li> <li>Campus Digital Signage</li> <li>Home Page Website Feature</li> <li>Coupon Design Available</li> <li>Email to Opt In Cardholders</li> </ul>

<sup>\*</sup> Included at no incremental cost

## **Pay for Performance Pricing**

Our pricing model takes the guesswork out of student marketing. You only pay a commission when we deliver a customer to your business. Additionally, we offer optional bank card service to our merchants. Save money and counter space by utilizing 1 terminal for **Ozzie Bucks** and bank card acceptance.



### **To Learn More:**

Email us at CampusCashMerchantCare@blackboard.com or call 877-711-9089 to get started!



